



BUY	
Initial opinion	BUY
Release Date	01/25/2021
Initial Target Price	MAD 2,420

SMI	
Sector	MINING
Reuters	SMI.CS
Bloomberg	SMI MC

MAD 2,420	
Current Price	MAD 1,981
Upside	22%
Investment Horizon	12 Months

# THE RETURN TO THE DIVIDEND FROM 2020 ..., POSITIVE OUTLOOK IN 2021

### 2020 achievements without surprises

The growth of SMI's activity in 2020 is in line with our initial forecasts (*C.f. Start 2021 under the cash-conversion perspective*). This is a slight increase in revenue of 0.5% to MAD 856 Mn against an estimate of MAD 865 Mn. In addition, EBITDA and NI are relatively lower-than-expected with respective annual achievement rates of 91% and 80%.

### A profitable silver price, not yet reflected in profits

It is important to note that the SMI's financial performance during 2020 is far from reflecting the favorable mining context, for two main reasons :

- A -19% drop in silver production, from 170 T in 2019 to 138 T in 2020. This situation is linked
  to the business continuity plan put in place in dealing with the health crisis' context. As a
  reminder, recurring production of Imiter mine is around 180 T, i.e. 30% higher than the level
  recorded in 2020;
- An average silver selling price of \$ 20.5 Oz in 2020 showing a 23% discount in comparison of the average spot price in 2021 (i.e. \$ 26.5 Oz).

## The return to the dividend, a positive signal for 2021

As expected, the SMI returns to the dividend in 2020, after two successive years of retention in 2018 and 2019. The mining company announced a DPA of MAD 50 compared to an initial estimate of MAD 60. This is equivalent to an 85% payout which would now be an indicator of the operator's future distribution policy.

# Maintaining our target price at MAD 2,420 offering an upside of 22%

We believe that 2020 is not a basis year for SMI in terms of both earnings and dividend. The return to production of 170 T and the improvement in the average silver selling price by 25% in 2021 will have a cumulative impact on revenues for over 45%.

To this end, we are keeping our growth scenario unchanged, namely a doubling of the earning power going from MAD 97 Mn in 2020 to MAD 196 Mn in 2021. Consequently, the DPS would be around MAD 100 DH against an average level of MAD 143 over the period 2010-2017.

# SMI : CONSOLIDATED RESULTS 2020 VS. AGR INITIAL FORECASTS

IN MAD MN	2019R	2020R	VAR 19/20	AGR 20E	VAR 20E	AR 2020 <sup>(1)</sup>
Revenue	852	856	0.5%	865	1.5%	99%
EBITDA EBITDA Margin	<b>386</b> 45.3%	<b>391</b> 45.7%	<b>1.3%</b> +0.4 pt	<b>432</b> 49.9%	11.9% +4.6 pts	91%
<b>Net Income</b> Net Margin	<b>91</b> 10.7%	<b>97</b> 11.3%	<b>6.6%</b> +0.6 pt	<b>121</b> 14.0%	<b>33.0%</b> +3.3 pts	80%
DPS (MAD)	_	50	-	60	-	83%

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#### STOCK EVOLUTION (BASIS 100)



#### MARKET INDICATORS

1 M	3 M	12 M
-3.3	8.8	10.7
-3.2	2.7	-1.2
	-3.3	-3.3 8.8

ADV (MAD Mn)	1 M	3 M	12 M
SMI	1.7	1.3	0.8
MASI	70	136	117

Au 03/08/2021
3,259
362

Prices at 03/08/2021

(1) SMI's achievement rate compared to AGR forecasts

Sources: SMI 2020 Financial Statements, AGR Computations & Estimates



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INDEPENDENCE OF OPINION

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